

Career Opportunities

Sales Recruiter

Location: Tampa, FL

Position Purpose

The Sales Recruiter will concentrate on searching for qualified Career Agents in multiple locations. After meeting and screening potential candidates, the recruiter will then convey the Sagicor story including history, brand, and specifics of the position with the goal of having the candidate join our sales team. This will be accomplished by networking, industry contacts, job fairs, college campus recruiting, and other methods.

Key Duties and Responsibilities

- Develop innovative recruiting strategies designed to identify qualified candidates through various methods including but not limited to networking, job fairs, Internet postings.
- Determine candidates' strengths and experience compared with company requirements by evaluating, screening, interviewing the candidate.
- Establish, maintain and grow relationships with community contacts, college officials, and local professionals.
- Regularly use good judgment and discretion to accomplish recruiting goals.
- Create, execute, and track various campaigns that target qualified sales candidates.

Qualifications

- Bachelor's degree and/or related sales and recruiting experience.
- 2 years previous recruiting experience.
- Business professional appearance with extraordinary people skills.
- Regularly use good judgment and discretion to accomplish recruiting goals.
- Excellent presentation skills and willingness to act as a back-up to the Sales Trainer when needed.
- Be available to work before/after typical office hours as work may demand.
- Strong written and oral English communication skills.
- Life insurance industry experience highly desired.

Contact Information

Please submit your resume by email to krista_singleton@sagicor.com by Tuesday, November 1st.



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